

# QUARTERLY REPORT (Un-audited)

For the period ended September 30, 2013



Trust Investment  
Bank Limited





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# Trust Investment Bank Limited

## Company Information

Board of Directors

Mr. Asif Kamal

Mr. Humayun Nabi Jan

Syed Sajjad Hussain Rizvi

Mr. Mamoon-ur-Rashid Qureshi

Mr. Ahsan Rafique

Chairman

Director

Director

Director

Chief Executive Officer

### Financial Controller & Company Secretary

Makhdoom Faisal Javed

### Registrars

Vision Consulting Limited

1st Floor, 3-C, LDA Flats, Lawrence Road, Lahore.

Tel: 042-36375531 & 36375339

Fax: 042-36374839

### Auditors

Zahid Jamil & Company

Chartered Accountants

### Registered Office & Head Office

6th Floor, M.M. Tower, 28-A/K, Gulberg-II, Lahore.

Tel: 042-35817601-05

Fax: 042-35817600

Email: info@trustbank.com.pk

Website: www.trustbank.com.pk

### Legal advisor

Chaudhry Mahmood Ur Rehman

### Branch Network

#### 1. Faisalabad Branch

1st Floor, 16-Chenab Market

Near UBL, Main Susan Road,

Faisalabad.

Tel: 041-8503306, Fax: 041-8737431

#### 3. Islamabad Branch

Suit No.306, 3rd Floor, ISE Tower,

Jinnah Avenue, Blue Area, Islamabad

Tel: 051-2894562, Fax: 051-2894561

#### 2. Multan Branch

Office No. 6, 1st Floor, Muhammad Arcade,

LMQ Road, Chungi-9, Multan

Tel: 061-6210063, Fax: 061-6210063

#### 4. Karachi Branch

KASB Fund Section, 5th Floor, Trade Center,

Opp. Saima Trade Tower,

I.I. Chundigar Road, Karachi.

Tel: 021-111-222-000, Fax: 021-32624635



## DIRECTORS' REPORT

On behalf of the Board of Directors, I am pleased to present consolidated interim financial statement for the three month period ended September 30, 2013.

### Economic Review

In macro scenario, Pakistan in fiscal year 2012-13 started with continuous problems of power and gas shortages along with other internal and external challenges. The energy crisis deepened presenting paradoxical situation. While generating capacity is reported 20,000 MW, actual generation remains far below the demand resulting in nationwide long hours load shedding. The circular debt kept on increasing despite injections of the government, which built pressure on the fiscal side. Similarly, the working of Public Sector Enterprises also deteriorated resulting in further supplementing the burden on the budget. The adverse impact of these economic difficulties was further compounded by the ongoing war against extremism which continued unabated and not only on one hand caused irreparable loss to the economy but wiped out mental peace and harmony among the masses of the country. Karachi is the main hub of the economic activities, faced the series of attacks as well as similar incidence occurred in Punjab, Khyber Pakhtoon Khawa and Balochistan. In retaliation to these attacks and terrorist activities long and big sit down stage protests took place which sent a bad signal to the outside world about the insecurity prevailing in the country. An investment which is the mirror image of the economy nosedived to 14.2% if to compare with 2008 when it was hovering around 19.21 % (based on year 2005-06). The resilience of the economy was tested several times by one crisis than others. The financial global meltdown in 2008 which shocked the developed and developing economies of the world and its effects are still being felt, Pakistan in no exception to feel the heat. The GDP growth which was at 5.0 % in 2007-08 dropped to 0.4% in 2008-09 (base 2005-06). The inflation reached to highest level of 25 percent in October 2008. There was unprecedented surge in oil and commodity prices. In addition the behavior of natural climate during 2010 and 2011 further added to the overall economic suffering. The economy on average grew since

In micro scenario, the NBFC sector remained ignored by the associated financial institution for last five years. The credit lending to NBFC sector was in "virtual halt mode" during the period under review and Trust Bank faced severe liquidity squeeze due to the overall economic situation as well further deterioration of its credit rating. The NBFC sector remained under tremendous pressure, suffering from lack of resource through credit lines as well as generation of deposits and negative perception of the NBFC sector. Due to non availability of credit lines, freezing of treasury loans from commercial banks, Trust Bank has been focusing on reducing its balance sheet by making recovery of assets & settling liabilities and doing non fund base activities to remain afloat. Due to challenging economic environment, the profit margins of the business enterprises have been squeezed and thus severely compromised the ability of borrowers to meet the repayments.

### Financial Results

The financial results for the year ended September 30, 2013 in comparison with September 30, 2012 are as follows:

	September 30, 2013	September 30, 2012
	(Rupees in millions)	
Revenue	13.089	39.380
Operating Expenses	(20.412)	(35.497)
Financial Expenses	(1.245)	(110.779)
Other net operating income	6.437	2.232
Profit/ (loss) before provision & taxation	(2.130)	(104.664)
Provision (Reversal of Provision)	-	-
Profit/ (loss) after provision & taxation	(2.130)	(104.664)
Earnings/ (loss) per Share (Rs.)	(0.04)	(1.98)

As stated earlier the business conditions in the country are not conducive for overall business and especially for the NBFC sector.

During the period under review due to liquidity constraints, the Bank has not been able to generate new business in accordance with the projections, resultant balance sheet and spreads have been squeezed. The revenue of the Bank is decreased substantially as compared to the corresponding period which represents the impact of decrease in lease portfolio. Another reason for lower income is the fact that almost the entire lease portfolio has completed its term and amount of recovery being made against stuck up portfolio to the larger extent more of principal repayment and very small interest

# Trust Investment Bank Limited

income. The slackened business conditions hampered the recovery of the Bank which resulted in a squeeze of liquidity; hence, the Bank was not able to do business.

The Finance Cost has been reduced substantially in the light of the Management decision that no interest payment on its liabilities till the operations of the Bank strengthened to sustain its operations cost and meets all the agreed amount of principal of liabilities. Non-performing loans continue to be the major challenge for the Banking industry and Trust Bank have no exception to this. Due to NPLs the Bank faced liquidity crises, hence, the Bank could not generate new business and secondly Bank could not meet its liabilities, so, NPLs are also accounted for high financial cost. During the period the management tried to control the administrative and operating expenses of the Bank.

## **Future Outlook**

The economy of the country will remain under stress till proposed election in the year 2013. Lack of foreign inflows and continued utilization of available funds under poor governance tend to dissolve the confidence of investors. In order to control the catastrophic economic situation, the government must take coercive measures in order to provide a concrete solution to the anticipated energy crises on priority. The government should also involve all stakeholders to take decisive action for the restructuring of public sector institutions, transparency and good governance in the public sector and broadening of its revenue collection, regaining investor confidence and balanced fiscal & monetary policies.

The future outlook and earning of the NBFCs sector is mainly dependent on availability of credit facilities on soft terms from financial institutions and economic development in the country. Due to non availability/freezing of treasury loans from commercial banks, the Trust Bank will continue to focus on investment in security and quality assets. The Bank also intends to focus on Investment Finance Services receivable financing, advisory services and non-fund based income. The management anticipates a continuation of a competitive and challenging work environment in the wake of subdued economic condition and will try its level best to take all necessary measures to improve the earning capacity of the Bank. In a demonstration of strong commitment to the institution, sponsoring shareholders of the Bank have developed support plan, also duly endorsed by the Board, which will help the Bank to consolidate and grow during this difficult period.

## **Acknowledgement**

The Board would like to express their gratitude to valued customers and shareholders for entrusting their confidence in the Bank which give strength to face the challenging times. We assure that we shall remain committed to maintain high standards of the service and strong culture of corporate governance in all endeavors. We would also thank to SECP for their continued support and patronage extended during the challenging period. The Board also acknowledges the valuable teamwork and significant contributions by the senior executives and employees of the Bank. The Board is confident that with the persistent cooperation by the SECP and committed efforts of the employees, the Bank shall be able to pursue its corporate objectives with renewed vigor.

For and on behalf of the Board of Directors

Lahore  
December 19, 2013

Ahsan Rafique  
President & Chief Executive Officer



# Financial Statement

Trust Investment Bank Limited

Quarterly report (un-audited)

September 30, 2013

# Trust Investment Bank Limited

## BALANCE SHEET AS AT 30 SEPTEMBER 2013

ASSETS	Note	Un-audited	Audited
		30 September 2013 Rupees	30 June 2013 Rupees
<b>Non-current assets</b>			
Fixed assets	5	964,552,121	964,298,694
Long term investments	6	60,203,513	66,297,263
Long term loans and advances	7	7,641,947	8,395,333
Net investment in lease finance	8	-	-
Long term deposits		1,331,550	1,331,550
Deferred tax asset	9	515,931,678	515,931,678
<b>Total non-current assets</b>		<b>1,549,660,809</b>	<b>1,556,254,518</b>
<b>Current assets</b>			
Current maturities of non - current assets	10	1,263,091,310	1,277,848,272
Short term loans and advances	11	117,697,105	109,038,553
Short term placements	12	140,000,000	4,858,663
Short term investments	13	1,129,005,480	1,093,005,480
Short term prepayments		854,914	1,600,004
Markup accrued	14	199,145,782	203,091,749
Taxation - net		3,010,689	2,984,337
Other receivables	15	30,526,673	199,205,522
Cash and bank balances	16	1,794,202	5,642,474
		2,885,126,155	2,897,275,054
Assets classified as held for sale		-	-
<b>Total current assets</b>		<b>2,885,126,155</b>	<b>2,897,275,054</b>
<b>TOTAL ASSETS</b>		<b>4,434,786,964</b>	<b>4,453,529,572</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Share capital		892,028,729	892,028,729
Reserves	17	(1,979,756,145)	(1,977,625,630)
		(1,087,727,416)	(1,085,596,901)
<b>Surplus on revaluation of fixed assets-net</b>	18	<b>18,511,500</b>	<b>18,511,500</b>
<b>Non-current liabilities</b>			
Long term financing-subordinated loan	19	1,696,282,851	1,696,282,851
Long term financing-others	20	26,555,333	26,555,333
Long term morabaha		-	-
Long term certificates of investment	21	18,051,712	24,970,202
Deferred liabilities		4,699,342	5,041,342
Long term deposits	22	18,653,808	61,424,576
<b>Total non-current liabilities</b>		<b>1,764,243,046</b>	<b>1,814,274,304</b>
<b>Current liabilities</b>			
Short term borrowings	23	39,413,532	39,413,532
Short term certificates of investment	24	1,427,381,973	1,399,355,968
Current maturities of non current liabilities	25	1,841,213,448	1,841,213,448
Mark-up accrued	26	247,380,493	247,170,291
Trade and other payables	27	184,370,388	179,187,430
<b>Total current liabilities</b>		<b>3,739,759,834</b>	<b>3,706,340,669</b>
		5,504,002,880	5,520,614,973
<b>CONTINGENCIES AND COMMITMENTS</b>			
		-	-
		<b>4,434,786,964</b>	<b>4,453,529,572</b>

The annexed notes from 1 to 29 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR





**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	Note	Un-audited 30 September 2013	Un-audited 30 September 2012
<b>Income</b>			
Income from lease operations		882,863	10,698,239
Income from investments		500,317	2,358,213
Income from term loans		11,706,657	26,323,883
		<u>13,089,837</u>	<u>39,380,335</u>
Finance cost		1,245,240	110,779,412
		<u>11,844,597</u>	<u>(71,399,077)</u>
Administrative and operating expenses		20,412,475	35,497,593
		<u>(8,567,878)</u>	<u>(106,896,670)</u>
<b>Other operating income</b>		3,244,060	3,013,730
		<u>(5,323,818)</u>	<u>(103,882,940)</u>
Other operating expenses		(3,193,303)	781,619
<b>Operating loss before provisions and taxation</b>		<u>(2,130,515)</u>	<u>(104,664,559)</u>
Provision against lease and term loan		-	-
Reversal of impairment in the value of investment		-	-
		<u>-</u>	<u>-</u>
<b>Loss before taxation</b>		<u>(2,130,515)</u>	<u>(104,664,559)</u>
Provision for taxation		-	-
<b>Loss after taxation</b>		<u>(2,130,515)</u>	<u>(104,664,559)</u>
<b>Loss per share - basic/ diluted</b>	37	<u>(0.04)</u>	<u>(1.98)</u>

The annexed notes from 1 to 29 form an integral part of these financial statements.

**CHIEF EXECUTIVE**

**DIRECTOR**

# Trust Investment Bank Limited

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED SEPTEMBER 30, 2013

	<u>Un-audited</u> <u>30 September</u> <u>2013</u>	<u>Un-audited</u> <u>30 September</u> <u>2012</u>
<b>Loss after taxation for the year</b>	<b>(2,130,515)</b>	<b>(104,664,559)</b>
<b>Will not be reclassified subsequently to profit or loss:</b>		
Other comprehensive income/loss	-	-
Transferred from surplus on revaluation of fixed assets to accumulated loss-net of tax	-	8,302,361
<b>Total comprehensive loss for the year</b>	<b><u>(2,130,515)</u></b>	<b><u>(96,362,198)</u></b>

The annexed notes from 1 to 29 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR



**CASH FLOW STATEMENT  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	Un-audited 30 September 2013	Un-audited 30 September 2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before taxation	(2,130,515)	(104,664,559)
<b>Adjustments for non cash / non operating items:</b>		
Depreciation and amortization	1,608,873	2,362,689
Amortization of initial transaction cost over term finance certificates	-	470,232
Provision for staff service cost	-	-
Provision for potential lease and term loan losses	-	-
Lease receivables written off	(3,193,303)	-
Finance cost	1,245,240	781,619
Loss/(Gain) on disposal of fixed assets	-	110,309,180
Un-realized loss on revaluation of held for trading investment	-	(200,000)
Profit on settlement of preference shares	-	-
Reversal of impairment in the value of investment	-	-
Gain on disposal of available for sale investments	-	-
	<b>(339,190)</b>	<b>113,723,720</b>
<b>Operating profit before working capital changes</b>	<b>(2,469,705)</b>	<b>9,059,161</b>
<b>Changes in operating assets and liabilities:</b>		
<b>(Increase) / decrease in:</b>		
Long term loans and advances	103,386	2,809,725
Net investment in lease finance	(24,351,753)	50,695,399
Short term loans and advances	(8,008,552)	102,446,004
Short term placements	(135,141,337)	(35,000,000)
Short term investments	(36,000,000)	(10,000,000)
Short term prepayments	745,090	8,400,779
Markup accrued	3,945,967	3,329,759
Other receivables	168,678,849	6,758,464
	<b>(30,028,350)</b>	<b>129,440,130</b>
<b>Increase / (decrease) in liabilities:</b>		
Certificates of investment	21,107,515	(171,184,426)
Trade and other payables	5,878,547	15,926,038
	<b>(3,042,288)</b>	<b>(25,818,258)</b>
<b>Cash (used in) / generated from operations</b>	<b>(5,511,993)</b>	<b>(16,759,097)</b>
Finance cost paid	(1,035,038)	(32,198,908)
Taxes paid	(26,352)	(81,187)
Staff service cost paid	(342,000)	(273,750)
	<b>(1,403,390)</b>	<b>(32,553,845)</b>
<b>Net cash (used in) / generated from operating activities</b>	<b>(6,915,383)</b>	<b>(49,312,942)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of fixed assets	(1,862,300)	12,378,380
Long term investments	5,625,000	2,343,750
Long term deposits	0	(515,000)
Proceeds from disposal of:		
Fixed assets	0	200,000
Non current assets held for sale	0	0
<b>Net cash used in investing activities</b>	<b>3,762,700</b>	<b>14,407,130</b>

# Trust Investment Bank Limited

	<b>Un-audited</b>	Un-audited
	<b>30 September</b>	30 September
	<b>2013</b>	2012
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Long term financing	-	-
Subordinated loan obtained	-	-
Long term morabaha	-	-
Redemption of term finance certificates	-	(5,673,980)
Dividend	<b>(695,589)</b>	<b>(1,536,493)</b>
<b>Net cash generated from / (used in) financing activities</b>	<b>(695,589)</b>	<b>(7,210,473)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(3,848,272)</b>	<b>(42,116,285)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>(33,771,058)</b>	<b>(29,595,760)</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>(37,619,330)</b>	<b>(71,712,045)</b>

The annexed notes from 1 to 29 form an integral part of these financial statements.

**CHIEF EXECUTIVE**

**DIRECTOR**

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	Ordinary Shares	Preference shares	CAPITAL RESERVES		REVENUE RESERVES			Total
			Statutory reserve	General reserve	Accumulated losses	Sub Total		
<b>Balance as at 01 July 2012</b>	585,528,729	306,500,000	240,030,907	61,000,000	(2,134,655,367)	(1,833,624,460)	(941,595,731)	
Total comprehensive loss for the year	-	-	-	-	(138,619,310)	(138,619,310)	(138,619,310)	
Dividend on preference shares @ 1 year Kibor+100 BPS for the year ended 30 June 2013	-	-	-	-	(5,381,860)	(5,381,860)	(5,381,860)	
<b>Balance as at 30 June 2013</b>	<b>585,528,729</b>	<b>306,500,000</b>	<b>240,030,907</b>	<b>61,000,000</b>	<b>(2,278,656,537)</b>	<b>(1,977,625,630)</b>	<b>(1,085,596,901)</b>	
Total comprehensive loss for the year	-	-	-	-	(2,130,515)	(2,130,515)	(2,130,515)	
Dividend on preference shares @ 1 year Kibor+100 BPS for the period ended 30 September 2013	-	-	-	-	-	-	-	
<b>Balance as at 30 September 2013</b>	<b>585,528,729</b>	<b>306,500,000</b>	<b>240,030,907</b>	<b>61,000,000</b>	<b>(2,280,787,052)</b>	<b>(1,979,756,145)</b>	<b>(1,087,727,416)</b>	

-----Rupees-----

The annexed notes from 1 to 29 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR



# Trust Investment Bank Limited

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 2013

### 1. LEGAL STATUS AND NATURE OF BUSINESS

Trust Investment Bank Limited and its subsidiary company ("the Group") comprises of holding company Trust Investment Bank Limited ("TIBL") and a wholly owned subsidiary company Trust Capital (Private) Limited ("TCPL).

Trust Investment Bank Limited ("the Company") was incorporated in 1992 as a public limited Company under the Companies Ordinance, 1984 and is listed on Lahore, Karachi and Islamabad Stock Exchanges. The registered office of the Company is situated at 6th Floor, M M Tower, 28 - A / K, Gulberg II, Lahore. The Company is mainly engaged in the business of investment finance services. It is classified as a Non-Banking Finance Company (NBFC) and is regulated by the Securities and Exchange Commission of Pakistan (SECP).

### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulation) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulation or the directives issued by the SECP shall prevail.

### 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of certain financial instruments and property at fair value and recognition of certain employee retirement benefits at present value.

### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied for the preparation of this interim financial information are same as those applied in preparation of financial statements as on 30 September 2013.

		<u>Un-audited</u>	<u>Audited</u>
		<u>30 September</u>	<u>30 June</u>
<b>5. FIXED ASSETS</b>	<b>Note</b>	<b>2013</b>	<b>2013</b>
		<b>Rupees</b>	<b>Rupees</b>
<b>Tangible</b>			
Property, plant and equipment		<b>86,042,960</b>	85,763,067
Capital work in progress		<b>878,121,000</b>	878,121,000
<b>Intangible assets</b>		<b>388,161</b>	414,627
		<u><b>964,552,121</b></u>	<u>964,298,694</u>

	<u>Un-audited</u>	<u>Audited</u>
	<u>30 September</u>	<u>30 June</u>
Note	2013	2013
	Rupees	Rupees
<b>6. LONG TERM INVESTMENTS</b>		
Investment in subsidiary-at cost	60,000,000	60,000,000
Investment in Term Finance Certificates and Sukuks	69,047,300	74,672,300
	<u>129,047,300</u>	<u>134,672,300</u>
Less: Impairment in the value of investments	37,039,287	37,039,287
	<u>92,008,013</u>	<u>97,633,013</u>
Less: Current portion of long term investments	10    31,804,500	31,335,750
	<u>60,203,513</u>	<u>66,297,263</u>
<b>7. LONG TERM LOANS AND ADVANCES</b>		
<b>Secured:</b>		
Employees - considered good	2,276,938	2,371,991
Companies, organizations and individuals		
Considered good	39,784,598	39,792,931
Considered doubtful	7,047,805	7,047,805
	<u>46,832,403</u>	<u>46,840,736</u>
	<u>49,109,341</u>	<u>49,212,727</u>
<b>Un-secured:</b>		
Companies, organizations and individuals - Considered doubtful	397,838,899	397,838,899
	<u>446,948,240</u>	<u>447,051,626</u>
Less: provision against doubtful loans	401,726,412	401,076,412
	<u>45,221,828</u>	<u>45,975,214</u>
Less : current maturity	10    37,579,881	37,579,881
	<u>7,641,947</u>	<u>8,395,333</u>
<b>8. NET INVESTMENT IN LEASE FINANCE</b>		
Lease payments receivable	1,301,386,585	1,325,705,951
Add: Residual value	364,856,964	408,586,891
<b>Gross investment in leases</b>	<u>1,666,243,549</u>	<u>1,734,292,842</u>
Less: Unearned finance income	4,182,110	5,311,508
Income suspended	183,950,668	183,984,668
Provision for lease losses	284,403,842	336,064,025
	<u>472,536,620</u>	<u>525,360,201</u>
Net investment in lease finance	<u>1,193,706,929</u>	<u>1,208,932,641</u>
Less: Current portion of net investment in lease finance	10    1,193,706,929	1,208,932,641
	<u>-</u>	<u>-</u>

# Trust Investment Bank Limited

	<u>Un-audited</u>	<u>Audited</u>
	<u>30 September</u>	<u>30 June</u>
	<u>2013</u>	<u>2013</u>
	<u>Rupees</u>	<u>Rupees</u>
<b>9. DEFERRED TAX ASSET</b>		
<b>Taxable temporary differences</b>		
Accelerated depreciation for tax purposes	(9,105,030)	(9,105,030)
Leasing Finance	(345,554,360)	(345,554,360)
<b>Deductible temporary differences</b>		
Provision against investments	787,500	787,500
Taxable losses	869,803,568	869,803,568
	<u>515,931,678</u>	<u>515,931,678</u>
<b>10. CURRENT MATURITIES OF NON-CURRENT ASSETS</b>		
Long term investments	6 31,804,500	31,335,750
Long term loans and advances	7 37,579,881	37,579,881
Net investment in lease finance	8 1,193,706,929	1,208,932,641
	<u>1,263,091,310</u>	<u>1,277,848,272</u>
<b>11. SHORT TERM LOANS AND ADVANCES</b>		
Short term loans-Secured	95,473,678	94,687,143
Short term advances	22,223,427	14,351,410
	<u>117,697,105</u>	<u>109,038,553</u>
<b>12. SHORT TERM PLACEMENTS</b>		
Repurchase agreement lendings (Reverse Repo)	7,022,877	7,022,877
TDR	9,000,000	3,000,000
Placement with KASB	130,000,000	-
Placement with First Fidelity Leasing Modarba	1,000,000	1,858,663
	<u>147,022,877</u>	<u>11,881,540</u>
Less: Provision against doubtful lending	7,022,877	7,022,877
	<u>140,000,000</u>	<u>4,858,663</u>
<b>13. SHORT TERM INVESTMENTS</b>		
Associated company		
Un-quoted		
TRICON Developers Limited		
109,300,548 (2012: Nil) fully paid ordinary shares		
of Rs. 10 each. Equity held 48.51% (2012: Nil)	1,129,005,480	1,093,005,480
	<u>1,129,005,480</u>	<u>1,093,005,480</u>





	Un-audited	Audited
Note	30 September 2013 Rupees	30 June 2013 Rupees
<b>14. MARKUP ACCRUED</b>		
Mark-up accrued on:		
Term finance certificates and Sukuks	470,382	1,202,748
Short term and long term loans	16,204,721	18,626,486
Investments in lease	182,414,178	183,206,014
Short term placements	56,501	56,501.00
	<u>199,145,782</u>	<u>203,091,749</u>
<b>15. OTHER RECEIVABLES</b>		
Receivable from broker - considered good	21,143,275	21,143,275
Miscellaneous receivables from lessees:		
Considered good	22,803,954	22,803,954
Considered doubtful	305,818,194	345,202,043
	<u>328,622,148</u>	<u>368,005,997</u>
Other receivables		
Considered good	49,338,549	178,633,549
Considered doubtful	4,625,524	4,625,524
	<u>53,964,073</u>	<u>183,259,073</u>
	<u>403,729,496</u>	<u>572,408,345</u>
Less: Provision for doubtful receivables	<u>373,202,823</u>	<u>373,202,823</u>
	<u>30,526,673</u>	<u>199,205,522</u>
<b>16. CASH AND BANK BALANCES</b>		
Cash in hand	259,613	92,067
With banks in:		
Current accounts	244,194	244,194
Deposit accounts	1,290,395	5,306,213
	<u>1,534,589</u>	<u>5,550,407</u>
	<u>1,794,202</u>	<u>5,642,474</u>
<b>17. RESERVES</b>		
<b>Capital reserves</b>		
Statutory reserve	240,030,907	240,030,907
	<u>240,030,907</u>	<u>240,030,907</u>
<b>Revenue reserves</b>		
General reserve	61,000,000	61,000,000
Accumulated loss	(2,280,787,052)	(2,278,656,537)
	<u>(2,219,787,052)</u>	<u>(2,217,656,537)</u>
	<u>(1,979,756,145)</u>	<u>(1,977,625,630)</u>
<b>18. SURPLUS ON REVALUATION OF FIXED ASSETS</b>		
Building	-	0
Capital work in progress	18,511,500	18,511,500
	<u>18,511,500</u>	<u>18,511,500</u>
<b>19. LONG TERM FINANCING - SUBORDINATED LOAN</b>		
Long term financing-subordinated loan	<u>1,696,282,851</u>	<u>1,696,282,851</u>

# Trust Investment Bank Limited

	<u>Un-audited</u> <b>30 September</b> <b>2013</b>	<u>Audited</u> 30 June 2013
	<b>Rupees</b>	<b>Rupees</b>
<b>20. LONG TERM FINANCING - OTHERS</b>		
Banking companies and other financial institutions-Secured	26,555,333	26,555,333
Banking companies and other financial institutions-Unsecured	-	-
Term finance certificates (TFC)-Secured	-	-
	<u><b>26,555,333</b></u>	<u><b>26,555,333</b></u>
<b>21. LONG TERM CERTIFICATES OF INVESTMENT</b>		
- Corporate		
Secured	32,345,202	32,345,202
Unsecured	207,195,179	212,913,669
- Individuals	<u>7,500,000</u>	<u>8,700,000</u>
	<b>247,040,381</b>	<b>253,958,871</b>
Less: Current portion shown under current liabilities	<u><b>228,988,669</b></u>	<u><b>228,988,669</b></u>
	<u><b>18,051,712</b></u>	<u><b>24,970,202</b></u>
	<u>Un-audited</u>	<u>Audited</u>
	<b>30 September</b>	<b>30 June</b>
	<b>2013</b>	<b>2013</b>
	<b>Rupees</b>	<b>Rupees</b>
<b>22. LONG TEM DEPOSITS</b>		
Margin against letters of guarantee	<b>151,848,275</b>	150,997,616
Less: Current portion shown under current liabilities	<b>139,396,555</b>	139,396,555
	<b>12,451,720</b>	11,601,061
Deposits against lease arrangements	<b>363,889,933</b>	407,511,360
Less: Current portion shown under current liabilities	<b>357,687,845</b>	357,687,845
	<b>6,202,088</b>	49,823,515
	<u><b>18,653,808</b></u>	<u><b>61,424,576</b></u>
<b>23. SHORT TERM BORROWINGS</b>		
Banking companies and other financial institutions:		
Running finances - secured	<u><b>39,413,532</b></u>	<u><b>39,413,532</b></u>



	<b>Un-audited</b>	<b>Audited</b>
	<b>30 September</b>	<b>30 June</b>
	<b>2013</b>	<b>2013</b>
	<b>Rupees</b>	<b>Rupees</b>
<b>24. SHORT TERM CERTIFICATES OF INVESTMENT</b>		
- Financial institutions	12,850,006	12,850,006
- Corporate	1,361,333,685	1,358,107,680
- Individuals	53,198,282	28,398,282
	<b>1,427,381,973</b>	<b>1,399,355,968</b>
<b>25. CURRENT MATURITIES OF NON CURRENT LIABILITIES</b>		
Long term financing from banking companies & financial institutions		
Secured	851,804,440	851,804,440
Unsecured	17,251,959	17,251,959
Term finance certificates-Secured	230,583,980	230,583,980
Long term morabaha Certificates of investment	15,500,000	15,500,000
Long term deposits	228,988,669	228,988,669
	<b>497,084,400</b>	<b>497,084,400</b>
	<b>1,841,213,448</b>	<b>1,841,213,448</b>
<b>26. MARK-UP ACCRUED</b>		
<b>Secured</b>		
- Short and long term financing	89,475,472	89,375,472
- Term finance certificates	17,609,499	16,913,910
- Certificates of investment	196,278	196,278
	<b>107,281,249</b>	<b>106,485,660</b>
<b>Unsecured</b>		
- Certificates of investment	140,099,244	140,684,631
	<b>247,380,493</b>	<b>247,170,291</b>
<b>28. TRADE AND OTHER PAYABLES</b>		
Advance receipt against finance facilities	8,064,822	8,064,822
Unclaimed dividend	3,096,984	3,096,984
Preference dividend payable	57,327,689	58,023,278
Accrued liabilities	15,092,298	11,575,105
Other liabilities	100,788,595	98,427,241
	<b>184,370,388</b>	<b>179,187,430</b>
<b>29. LOSS PER SHARE</b>		
Loss for the year after taxation	Rupees (2,130,515)	(144,863,440)
Weighted average number of ordinary shares	Numbers 58,552,872	58,552,872
Loss per share - basic	Rupees (0.04)	(2.47)

There is no dilutive effect on the basic earning / (loss) per share of the company.





# Consolidated Financial Statement

Trust Investment Bank Limited

Quarterly report (un-audited)

September 30, 2013

# Trust Investment Bank Limited

## CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2013

ASSETS	Note	Un-audited	Audited
		30 September 2013 Rupees	30 June 2013 Rupees
<b>Non-current assets</b>			
Fixed assets	5	996,567,638	996,409,665
Long term investments	6	33,720,800	169,814,550
Long term loans and advances	7	7,641,947	8,395,333
Net investment in lease finance	8	-	-
Long term deposits		6,413,458	6,413,458
Deferred tax asset	9	515,931,678	515,931,678
<b>Total non-current assets</b>		<b>1,560,275,521</b>	<b>1,696,964,684</b>
<b>Current assets</b>			
Current maturities of non - current assets	10	1,263,091,310	1,277,848,272
Short term loans and advances	11	117,697,105	109,038,553
Short term placements	12	140,000,000	4,858,663
Short term investments	13	1,129,131,980	1,103,131,980
Short term prepayments		27,459,645	28,209,191
Markup accrued	14	199,145,782	203,091,749
Taxation - net		3,010,689	2,984,337
Other receivables	15	-	22,948,858
Cash and bank balances	16	1,903,115	5,846,666
		2,881,439,626	2,757,958,269
Assets classified as held for sale		-	-
<b>Total current assets</b>		<b>2,881,439,626</b>	<b>2,757,958,269</b>
<b>TOTAL ASSETS</b>		<b>4,441,715,147</b>	<b>4,454,922,953</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Share capital		892,028,729	892,028,729
Reserves	17	(1,981,768,424)	(1,979,442,720)
		(1,089,739,695)	(1,087,413,991)
<b>Surplus on revaluation of fixed assets-net</b>	18	<b>18,511,500</b>	<b>18,511,500</b>
<b>Non-current liabilities</b>			
Long term financing-subordinated loan	19	1,696,282,851	1,696,282,851
Long term financing-others	20	26,555,333	26,555,333
Long term morabaha		-	-
Long term certificates of investment	21	18,051,712	24,970,202
Deferred liabilities		4,699,342	5,041,342
Long term deposits	22	34,383,799	61,424,576
<b>Total non-current liabilities</b>		<b>1,779,973,037</b>	<b>1,814,274,304</b>
<b>Current liabilities</b>			
Short term borrowings	23	39,413,532	39,413,532
Short term certificates of investment	24	1,427,381,973	1,399,355,968
Current maturities of non current liabilities	25	1,831,842,198	1,831,842,198
Mark-up accrued	26	243,900,746	243,690,544
Trade and other payables	27	190,431,856	195,248,898
<b>Total current liabilities</b>		<b>3,732,970,305</b>	<b>3,709,551,140</b>
		5,512,943,342	5,523,825,444
<b>CONTINGENCIES AND COMMITMENTS</b>		<b>-</b>	<b>-</b>
		<b>4,441,715,147</b>	<b>4,454,922,953</b>

The annexed notes from 1 to 28 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR



**CONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	Note	Un-audited 30 September 2013	Un-audited 30 September 2013
<b>Income</b>			
Income from lease operations		882,863	10,698,239
Income from investments		500,317	2,358,213
Income from term loans		11,706,657	26,323,883
Income from brokerage		50,274	-
		<u>13,140,111</u>	<u>39,380,335</u>
Finance cost		1,247,484	110,779,412
		<u>11,892,627</u>	<u>(71,399,077)</u>
Administrative and operating expenses		20,655,694	35,497,593
		<u>(8,763,067)</u>	<u>(106,896,670)</u>
<b>Other operating income</b>		3,244,060	3,013,730
		<u>(5,519,007)</u>	<u>(103,882,940)</u>
Other operating expenses		(3,193,303)	781,619
<b>Operating loss before provisions and taxation</b>		<u>(2,325,704)</u>	<u>(104,664,559)</u>
Provision against lease and term loan		-	-
Reversal of impairment in the value of investment		-	-
		<u>-</u>	<u>-</u>
<b>Loss before taxation</b>		<u>(2,325,704)</u>	<u>(104,664,559)</u>
Provision for taxation		-	-
<b>Loss after taxation</b>	28	<u>(2,325,704)</u>	<u>(104,664,559)</u>
<b>Loss per share - basic/ diluted</b>		<u>(0.04)</u>	<u>(1.98)</u>

The annexed notes from 1 to 28 form an integral part of these financial statements.

**CHIEF EXECUTIVE**

**DIRECTOR**

# Trust Investment Bank Limited

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED SEPTEMBER 30, 2013

	<u>Un-audited</u> <u>30 September</u> <u>2013</u>	<u>Un-audited</u> <u>30 September</u> <u>2012</u>
<b>Loss after taxation for the year</b>	<b>(2,325,704)</b>	<b>(104,664,559)</b>
<b>Will not be reclassified subsequently to profit or loss:</b>		
Other comprehensive income/loss	-	-
Transferred from surplus on revaluation of fixed assets to accumulated loss-net of tax	-	8,302,361
<b>Total comprehensive loss for the year</b>	<b><u>(2,325,704)</u></b>	<b><u>(96,362,198)</u></b>

The annexed notes from 1 to 28 form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR





**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	<b>Un-audited</b>	Un-audited
	<b>30 September</b>	30 September
	<b>2013</b>	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before taxation	(2,325,704)	(104,664,559)
<b>Adjustments for non cash / non operating items:</b>		
Depreciation and amortization	1,704,327	2,362,689
Amortization of initial transaction cost over term finance certificates	-	470,232
Provision for staff service cost	-	-
Provision for potential lease and term loan losses	-	-
Lease receivables written off	(3,193,303)	-
Finance cost	1,245,240	781,619
Loss/(Gain) on disposal of fixed assets	-	110,309,180
Un-realized loss on revaluation of held for trading investment	-	(200,000)
Profit on settlement of preference shares	-	-
Reversal of impairment in the value of investment	-	-
Gain on disposal of available for sale investments	-	-
<b>Operating profit before working capital changes</b>	<b>(243,736)</b>	<b>113,723,720</b>
<b>Changes in operating assets and liabilities:</b>	<b>(2,569,440)</b>	<b>9,059,161</b>
<b>(Increase) / decrease in:</b>		
Long term loans and advances	103,386	2,809,725
Net investment in lease finance	(24,351,753)	50,695,399
Short term loans and advances	(8,008,552)	102,446,004
Short term placements	(135,141,337)	(35,000,000)
Short term investments	(26,000,000)	(10,000,000)
Short term prepayments	745,090	8,400,779
Markup accrued	3,945,967	3,329,759
Other receivables	158,683,305	6,758,464
	<b>(30,023,894)</b>	<b>129,440,130</b>
<b>Increase / (decrease) in liabilities:</b>		
Certificates of investment	21,107,515	(171,184,426)
Trade and other payables	5,878,547	15,926,038
	<b>(3,037,832)</b>	<b>(25,818,258)</b>
<b>Cash (used in) / generated from operations</b>	<b>(5,607,272)</b>	<b>(16,759,097)</b>
Finance cost paid	(1,035,038)	(32,198,908)
Taxes paid	(26,352)	(81,187)
Staff service cost paid	(342,000)	(273,750)
	<b>(1,403,390)</b>	<b>(32,553,845)</b>
<b>Net cash (used in) / generated from operating activities</b>	<b>(7,010,662)</b>	<b>(49,312,942)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of fixed assets	(1,862,300)	12,378,380
Long term investments	5,625,000	2,343,750
Long term deposits	0	(515,000)
Proceeds from disposal of:		
Fixed assets	0	200,000
Non current assets held for sale	0	0
<b>Net cash used in investing activities</b>	<b>3,762,700</b>	<b>14,407,130</b>

# Trust Investment Bank Limited

	<b>Un-audited</b>	<b>Un-audited</b>
	<b>30 September</b>	<b>30 September</b>
	<b>2013</b>	<b>2012</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Long term financing	-	-
Subordinated loan obtained	-	-
Long term morabaha	-	-
Redemption of term finance certificates	-	(5,673,980)
Dividend	<b>(695,589)</b>	<b>(1,536,493)</b>
<b>Net cash generated from / (used in) financing activities</b>	<b>(695,589)</b>	<b>(7,210,473)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(3,943,551)</b>	<b>(42,116,285)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>(33,566,866)</b>	<b>(29,595,760)</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>(37,510,417)</b>	<b>(71,712,045)</b>

The annexed notes from 1 to 28 form an integral part of these financial statements.

**CHIEF EXECUTIVE**

**DIRECTOR**

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED SEPTEMBER 30, 2013**

	Ordinary Shares	Preference shares	CAPITAL RESERVES	REVENUE RESERVES			Total
				Statutory reserve	General reserve	Accumulated losses	
<b>Balance as at 01 July 2012</b>	585,528,729	306,500,000	240,030,907	61,000,000	(2,154,602,253)	(1,853,571,346)	(961,542,617)
Total comprehensive loss for the year	-	-	-	-	(120,489,514)	(120,489,514)	(120,489,514)
Dividend on preference shares @ 1 year Kibor+100 BPS for the year ended 30 June 2013	-	-	-	-	(5,381,860)	(5,381,860)	(5,381,860)
<b>Balance as at 30 June 2013</b>	<b>585,528,729</b>	<b>306,500,000</b>	<b>240,030,907</b>	<b>61,000,000</b>	<b>(2,280,473,627)</b>	<b>(1,979,442,720)</b>	<b>(1,087,413,991)</b>
Total comprehensive loss for the year	-	-	-	-	(2,325,704)	(2,325,704)	(2,325,704)
Dividend on preference shares @ 1 year Kibor+100 BPS for the year ended 30 September 2013	-	-	-	-	-	-	-
<b>Balance as at 30 June 2013</b>	<b>585,528,729</b>	<b>306,500,000</b>	<b>240,030,907</b>	<b>61,000,000</b>	<b>(2,282,799,331)</b>	<b>(1,981,768,424)</b>	<b>(1,089,739,695)</b>

The annexed notes from 1 to 28 form an integral part of these financial statements.

**CHIEF EXECUTIVE**

**DIRECTOR**



# Trust Investment Bank Limited

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED SEPTEMBER 30, 2013

### 1. LEGAL STATUS AND NATURE OF BUSINESS

Trust Investment Bank Limited and its subsidiary company ("the Group") comprises of holding company Trust Investment Bank Limited ("TIBL") and a wholly owned subsidiary company Trust Capital (Private) Limited ("TCPL).

Trust Investment Bank Limited ("the Company") was incorporated in 1992 as a public limited Company under the Companies Ordinance, 1984 and is listed on Lahore, Karachi and Islamabad Stock Exchanges. The registered office of the Company is situated at 6th Floor, M M Tower, 28 - A / K, Gulberg II, Lahore. The Company is mainly engaged in the business of investment finance services. It is classified as a Non-Banking Finance Company (NBFC) and is regulated by the Securities and Exchange Commission of Pakistan (SECP).

### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulation) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulation or the directives issued by the SECP shall prevail.

### 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of certain financial instruments and property at fair value and recognition of certain employee retirement benefits at present value.

### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied for the preparation of this interim financial information are same as those applied in preparation of financial statements as on 30 September 2013.

		<u>Un-audited</u> <u>30 September</u>	<u>Audited</u> <u>30 June</u>
<b>5. FIXED ASSETS</b>	<b>Note</b>	<b>2013</b>	2013
		<b>Rupees</b>	Rupees
<b>Tangible</b>			
Property, plant and equipment		<b>86,971,527</b>	86,729,880
Capital work in progress		<b>878,121,000</b>	878,121,000
<b>Intangible assets</b>		<b>31,475,111</b>	31,558,785
		<u><b>996,567,638</b></u>	<u>996,409,665</u>



	<u>Un-audited</u>	<u>Audited</u>
	<u>30 September</u>	<u>30 June</u>
<b>Note</b>	<b>2013</b>	<b>2013</b>
	<b>Rupees</b>	<b>Rupees</b>
<b>6. LONG TERM INVESTMENTS</b>		
Investment of subsidiary	-	130,000,000
Investment in Term Finance Certificates and Sukuks	<u>69,047,300</u>	<u>74,672,300</u>
	<b>69,047,300</b>	<b>204,672,300</b>
Less: Impairment in the value of investments	<u>3,522,000</u>	<u>3,522,000</u>
	<b>65,525,300</b>	<b>201,150,300</b>
Less: Current portion of long term investments	<b>10</b> <u>31,804,500</u>	<u>31,335,750</u>
	<u><b>33,720,800</b></u>	<u><b>169,814,550</b></u>
<b>7. LONG TERM LOANS AND ADVANCES</b>		
<b>Secured:</b>		
Employees - considered good	2,276,938	2,371,991
Companies, organizations and individuals		
Considered good	<u>39,784,598</u>	<u>39,792,931</u>
Considered doubtful	<u>7,047,805</u>	<u>7,047,805</u>
	<u>46,832,403</u>	<u>46,840,736</u>
	<b>49,109,341</b>	<b>49,212,727</b>
<b>Un-secured:</b>		
Companies, organizations and individuals - Considered doubtful	<u>397,838,899</u>	<u>397,838,899</u>
	<b>446,948,240</b>	<b>447,051,626</b>
Less: provision against doubtful loans	<u>401,726,412</u>	<u>401,076,412</u>
	<b>45,221,828</b>	<b>45,975,214</b>
Less : current maturity	<b>10</b> <u>37,579,881</u>	<u>37,579,881</u>
	<u><b>7,641,947</b></u>	<u><b>8,395,333</b></u>
<b>8. NET INVESTMENT IN LEASE FINANCE</b>		
Lease payments receivable	1,301,386,585	1,325,705,951
Add: Residual value	<u>364,856,964</u>	<u>408,586,891</u>
<b>Gross investment in leases</b>	<b>1,666,243,549</b>	<b>1,734,292,842</b>
Less: Unearned finance income	<u>4,182,110</u>	<u>5,311,508</u>
Income suspended	<u>183,950,668</u>	<u>183,984,668</u>
Provision for lease losses	<u>284,403,842</u>	<u>336,064,025</u>
	<u>472,536,620</u>	<u>525,360,201</u>
Net investment in lease finance	<u>1,193,706,929</u>	<u>1,208,932,641</u>
Less: Current portion of net investment in lease finance	<b>10</b> <u>1,193,706,929</u>	<u>1,208,932,641</u>
	<u>-</u>	<u>-</u>

# Trust Investment Bank Limited

	<u>Un-audited</u> <b>30 September</b> <b>2013</b> <b>Rupees</b>	<u>Audited</u> 30 June 2013 Rupees
<b>9. DEFERRED TAX ASSET</b>		
<b>Taxable temporary differences</b>		
Accelerated depreciation for tax purposes	(9,105,030)	(9,105,030)
Leasing Finance	(345,554,360)	(345,554,360)
<b>Deductible temporary differences</b>		
Provision against investments	787,500	787,500
Taxable losses	869,803,568	869,803,568
	<u>515,931,678</u>	<u>515,931,678</u>
<b>10. CURRENT MATURITIES OF NON-CURRENT ASSETS</b>		
Long term investments	6 31,804,500	31,335,750
Long term loans and advances	7 37,579,881	37,579,881
Net investment in lease finance	8 1,193,706,929	1,208,932,641
	<u>1,263,091,310</u>	<u>1,277,848,272</u>
<b>11. SHORT TERM LOANS AND ADVANCES</b>		
Short term loans-Secured	95,473,678	94,687,143
Short term advances	22,223,427	14,351,410
	<u>117,697,105</u>	<u>109,038,553</u>
<b>12. SHORT TERM PLACEMENTS</b>		
Repurchase agreement lendings (Reverse Repo)	7,022,877	7,022,877
TDR	9,000,000	3,000,000
Placement with KASB	130,000,000	-
Placement with First Fidelity Leasing Modarba	1,000,000	1,858,663
	<u>147,022,877</u>	<u>11,881,540</u>
Less: Provision against doubtful lending	7,022,877	7,022,877
	<u>140,000,000</u>	<u>4,858,663</u>
<b>13. SHORT TERM INVESTMENTS</b>		
Associated company		
Un-quoted		
TRICON Developers Limited		
109,300,548 (2012: Nil) fully paid ordinary shares	1,129,005,480	1,093,005,480
of Rs. 10 each. Equity held 48.51% (2012: Nil)		
TCPL	126,500	10,126,500
	1,129,131,980	1,103,131,980



	<u>Un-audited</u>	<u>Audited</u>
Note	<b>30 September</b>	30 June
	<b>2013</b>	2013
	<b>Rupees</b>	Rupees
<b>14. MARKUP ACCRUED</b>		
Mark-up accrued on:		
Term finance certificates and Sukuks	470,382	1,202,748
Short term and long term loans	16,204,721	18,626,486
Investments in lease	182,414,178	183,206,014
Short term placements	56,501	56,501.00
	<u>199,145,782</u>	<u>203,091,749</u>
<b>15. OTHER RECEIVABLES</b>		
Receivable from broker - considered good	21,143,275	21,143,275
Miscellaneous receivables from lessees:		
Considered good	22,803,954	22,803,954
Considered doubtful	305,818,194	345,202,043
	<u>328,622,148</u>	368,005,997
Other receivables		
Considered good	3,081,885	2,376,885
Considered doubtful	4,625,524	4,625,524
	<u>7,707,409</u>	7,002,409
	<u>357,472,832</u>	396,151,681
Less: Provision for doubtful receivables	<u>357,472,832</u>	373,202,823
	<u>-</u>	<u>22,948,858</u>
<b>16. CASH AND BANK BALANCES</b>		
Cash in hand	259,613	92,067
With banks in:		
Current accounts	353,107	448,386
Deposit accounts	1,290,395	5,306,213
	<u>1,643,502</u>	5,754,599
	<u>1,903,115</u>	<u>5,846,666</u>

# Trust Investment Bank Limited

	Un-audited	Audited
Note	30 September 2013	30 June 2013
<b>17. RESERVES</b>		
<b>Capital reserves</b>		
Statutory reserve	240,030,907	240,030,907
	<b>240,030,907</b>	240,030,907
<b>Revenue reserves</b>		
General reserve	61,000,000	61,000,000
Accumulated loss	(2,282,799,331)	(2,280,473,627)
	<b>(2,221,799,331)</b>	<b>(2,219,473,627)</b>
	<b>(1,981,768,424)</b>	<b>(1,979,442,720)</b>
<b>18. SURPLUS ON REVALUATION OF FIXED ASSETS</b>		
Building	-	-
Capital work in progress	18,511,500	18,511,500
	<b>18,511,500</b>	18,511,500
<b>19. LONG TERM FINANCING - SUBORDINATED LOAN</b>		
Long term financing-subordinated loan	1,696,282,851	1,696,282,851
<b>20. LONG TERM FINANCING - OTHERS</b>		
Banking companies and other financial institutions-Secured	26,555,333	26,555,333
Banking companies and other financial institutions-Unsecured	-	-
Term finance certificates (TFC)-Secured	-	-
	<b>26,555,333</b>	26,555,333
<b>21. LONG TERM CERTIFICATES OF INVESTMENT</b>		
- Corporate		
Secured	32,345,202	32,345,202
Unsecured	207,195,179	212,913,669
- Individuals	7,500,000	8,700,000
	<b>247,040,381</b>	253,958,871
Less: Current portion shown under current liabilities	228,988,669	228,988,669
	<b>18,051,712</b>	24,970,202
<b>22. LONG TERM DEPOSITS</b>		
Margin against letters of guarantee	151,848,275	150,997,616
Less: Current portion shown under current liabilities	139,396,555	139,396,555
	<b>12,451,720</b>	11,601,061
Deposits against lease arrangements	379,619,924	407,511,360
Less: Current portion shown under current liabilities	357,687,845	357,687,845
	<b>21,932,079</b>	49,823,515
<b>23. SHORT TERM BORROWINGS</b>	<b>34,383,799</b>	61,424,576
Banking companies and other financial institutions:		
Running finances - secured	39,413,532	39,413,532
<b>24. SHORT TERM CERTIFICATES OF INVESTMENT</b>		
- Financial institutions	12,850,006	12,850,006
- Corporate	1,361,333,685	1,358,107,680
- Individuals	53,198,282	28,398,282
	<b>1,427,381,973</b>	1,399,355,968





	Un-audited	Audited
	30 September	30 June
	2013	2013
Note	Rupees	Rupees
<b>25. CURRENT MATURITIES OF NON CURRENT LIABILITIES</b>		
Long term financing from banking companies & financial institutions		
Secured	851,804,440	851,804,440
Unsecured	17,251,959	17,251,959
Term finance certificates-Secured	230,583,980	230,583,980
Long term morabaha	15,500,000	15,500,000
Certificates of investment	228,988,669	228,988,669
Long term deposits	487,713,150	487,713,150
	<u>1,831,842,198</u>	<u>1,831,842,198</u>
<b>26. MARK-UP ACCRUED</b>		
<b>Secured</b>		
- Short and long term financing	85,995,725	85,895,725
- Term finance certificates	17,609,499	16,913,910
- Certificates of investment	196,278	196,278
	<u>103,801,502</u>	<u>103,005,913</u>
<b>Unsecured</b>		
- Certificates of investment	140,099,244	140,684,631
	<u>243,900,746</u>	<u>243,690,544</u>
<b>27. TRADE AND OTHER PAYABLES</b>		
Advance receipt against finance facilities	8,064,822	8,064,822
Unclaimed dividend	3,096,984	3,096,984
Preference dividend payable	57,327,689	58,023,278
Accrued liabilities	15,092,298	11,575,105
Other liabilities	106,850,063	114,488,709
	<u>190,431,856</u>	<u>195,248,898</u>
<b>28. LOSS PER SHARE</b>		
Loss for the year after taxation	Rupees (2,325,704)	(144,863,440)
Weighted average number of ordinary shares	Numbers 58,552,872	58,552,872
Loss per share - basic	Rupees (0.04)	(2.47)

There is no dilutive effect on the basic earning / (loss) per share of the company.



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